

Table 1. New One-Family Houses Sold, For Sale, and Months' Supply at Current Sales Rate

(Number of houses in thousands)

| Month and year | Houses sold during period | | | | | Houses for sale at end of period | | | | | Months' supply at current sales rate/1 | |
|--|--|-----------------------------|---------|-------|------|----------------------------------|------------|---------|-------|------|--|-----|
| | United States | North-east | Midwest | South | West | United States | North-east | Midwest | South | West | | |
| 1998: November December 1999: January February March April May June July August/r September/r October/r November/p | 1a. Seasonally adjusted (houses sold at annual rate) | | | | | | | | | | | |
| | 985 | 91 | 161 | 438 | 295 | 292 | | | | | 3.7 | |
| | 958 | 84 | 177 | 438 | 259 | 295 | | | | | 3.8 | |
| | 908 | 83 | 149 | 408 | 268 | 295 | | | | | 4.0 | |
| | 909 | 79 | 178 | 440 | 212 | 297 | | | | | 3.9 | |
| | 885 | 77 | 158 | 395 | 255 | 300 | | | | | 4.1 | |
| | 952 | 81 | 177 | 422 | 272 | 300 | | | | | 3.8 | |
| | 914 | 70 | 178 | 422 | 245 | 304 | | | | | 4.1 | |
| | 932 | 65 | 167 | 430 | 270 | 306 | | | | | 3.9 | |
| | 929 | 84 | 176 | 425 | 245 | 305 | | | | | 4.0 | |
| | 912 | 85 | 193 | 384 | 250 | 307 | | | | | 4.2 | |
| | 854 | 78 | 166 | 384 | 227 | 309 | | | | | 4.4 | |
| | 931 | 73 | 204 | 392 | 261 | 312 | | | | | 4.1 | |
| | 865 | 50 | 188 | 380 | 247 | 316 | | | | | 4.5 | |
| | Average relative standard error (%) | 4 | 19 | 12 | 6 | 7 | 3 | | | | | 5 |
| | 1997 1998 Average relative standard error (%) 1998: First 11 months 1999: First 11 months Average relative standard error (%) 1998: November 1999: August/r September/r October/r November/p | 1b. Not seasonally adjusted | | | | | | | | | | |
| | | 804 | 78 | 140 | 363 | 223 | 287 | 26 | 65 | 127 | 69 | (X) |
| | | 886 | 81 | 164 | 398 | 243 | 300 | 28 | 63 | 142 | 68 | (X) |
| | | 2 | 6 | 7 | 3 | 4 | 3 | 10 | 6 | 4 | 6 | (X) |
| | | 825 | 77 | 154 | 367 | 227 | (X) | (X) | (X) | (X) | (X) | (X) |
| 848 | | 70 | 163 | 381 | 234 | (X) | (X) | (X) | (X) | (X) | (X) | |
| 2 | | 6 | 6 | 3 | 2 | (X) | (X) | (X) | (X) | (X) | (X) | |
| 70 | | 7 | 12 | 31 | 20 | 292 | 25 | 62 | 137 | 67 | 4.2 | |
| 81 | | 8 | 16 | 34 | 22 | 305 | 26 | 62 | 148 | 70 | 3.8 | |
| 67 | | 7 | 12 | 30 | 18 | 311 | 25 | 62 | 152 | 72 | 4.7 | |
| 70 | 5 | 16 | 30 | 20 | 314 | 26 | 64 | 153 | 70 | 4.5 | | |
| 63 | 4 | 13 | 28 | 17 | 319 | 28 | 65 | 155 | 70 | 5.1 | | |
| Average relative standard error (%) | 4 | 19 | 12 | 6 | 7 | 3 | 11 | 7 | 5 | 4 | 5 | |

See footnotes below Table 2.

Table 2. Median and Mean Sales Prices

(Dollars. Includes value of improved lot)

| Month and year | Median | Mean | Month and year | Median | Mean |
|----------------|---------|---------|---------------------------------|----------------|----------------|
| 1997 | 146,000 | 176,200 | 1999: October/r | 159,000 | 201,300 |
| 1998 | 152,500 | 181,900 | November/p | 167,400 | 209,700 |
| 1998: November | 151,000 | 178,600 | Average relative standard error | | |
| 1999: August/r | 154,900 | 193,300 | Annual(%) | 2 | 2 |
| September/r | 160,100 | 193,900 | Monthly(%) | 4 | 2 |

p Preliminary. r Revised. X Not applicable.

1/Ratio of houses for sale to houses sold.

Average relative standard error (Avg. RSE): Annual - Avg. RSE for the last 2 years. Year to date - Avg. RSE for the current period and the same period last year.

Monthly - Avg. RSE for the latest 6 month period (January-June or July-December).